

# QUARTZ SLABS

## MANUFACTURING BUSINESS PLAN

Best Mineral Based Industries for Starting a Business

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# INTRODUCTION

Quartz Slab is one of in-demand kind of stone countertops due to its high quality, low price, and easy installation. People who are looking for a new countertop may think quartz slab as a right choice because of its light weight (15% lighter than granite), resistance to staining and scratches, and ease of maintenance.Besides, it also has a variety of colors and sizes.





# USES OF QUARTZ SLABS

Quartz stone slabs that can be used for interior decoration purposes. Quartz slabs are widely used in building industry, architecture. They can be used for flooring purpose or wall cladding purpose as well as in furniture making process.

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 <u>Business in Mineral Processing Industry</u>





These slabs can be used as kitchen countertop material, bathroom countertop material etc. Generally use quartz slab to make counter tops and other building material. Quartz has been used antiquity to manufacture jewelry and hardstone carvings, as well as natural objects such as crystal balls.

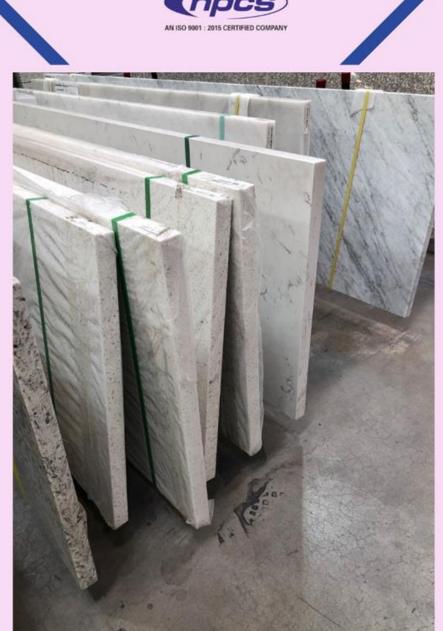
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# MANUFACTURING PROCESS

Quartz slabs are fabricated using a number of different methods, depending on what exactly is required of them. If they are being produced for countertops or other solid-surface products, they will be cut by laserguided machining with computerized controls and blades.

> Business Plan: <u>Quartz Slabs Manufacturing</u> <u>Business</u>





The process uses several passes to achieve a smooth surface finish. Cut quartz slabs can also be polished to give them an even smoother finish. Polishing can be done by hand with abrasive compounds, as well as mechanically.

> Read our Books Here: <u>Minerals & Mineral</u> <u>Processing, Glass and Ceramics</u>



In either case, it requires skill and experience to get a good polish without damaging or distorting the slab. Polished slabs have a more glassy appearance than those that have been cut with lasers. They may also have sharper edges, which could make them more prone to chipping during shipping and handling.



Therefore, some companies opt for laser cutting over polishing in order to save money on shipping costs. Hand-polished slabs cost less but take longer to produce. The production process begins with raw materials. Quartz crystals are typically mined from rock deposits located around the world, although synthetic quartz has become popular in recent years due to its lower cost and environmentally friendly production methods.





To create a block of synthetic quartz crystal, liquid resin is poured into molds where it hardens into blocks known as boules. These blocks are then ground down into smaller pieces that eventually become finished slabs after processing at a factory.

Related Feasibility Study Reports: <u>Minerals, Marble, Granite</u>,

Gypsum, Quartz, Talc, Mica







# BENEFITS OF STARTING QUARTZ SLABS MANUFACTURING BUSINESS

Now-A-Days quartz is used in different industries like hotels, restaurants and to make ceramic products. So if you have idea of starting Quartz Slabs manufacturing business then you should start it because Quartz slabs are now in high demand.

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There are several benefits associated with starting a quartz slabs manufacturing business. Quartz slabs are popular for their durability and hardness, which helps make them resistant to scratches and dents. They also resist breakage from heat or sharp impacts making them easy to use in homes or offices as flooring material, kitchen tops, table tops etc.

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The glass-like look of these slabs also makes them desirable for interior decoration purposes as well. Raw materials required for manufacturing quartz slabs are easily available in most parts of India:

1 MINIMUM SETUP COST

3

4

5

- 2 HIGH PROFIT MARGIN
  - SIMPLE PRODUCTION PROCESS
    - THERE IS A HUGE DEMAND FOR QUALITY PRODUCTS AT AFFORDABLE PRICES
  - MANUFACTURERS DO NOT HAVE TO FACE ANY COMPETITION BECAUSE THERE ARE VERY FEW COMPANIES PRODUCING SUCH PRODUCTS.





# GLOBAL MARKET OUTLOOK

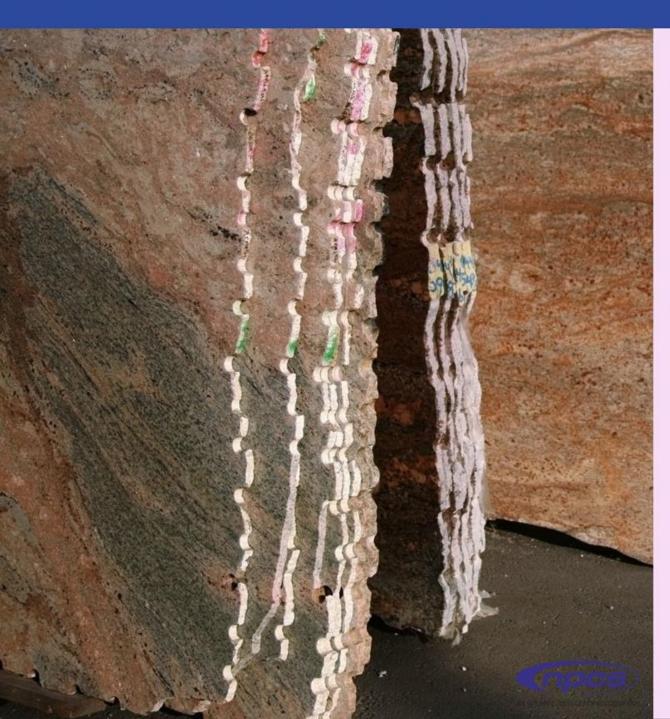
From 2019 to 2026, the global quartz market is expected to increase at a CAGR of 6.4 percent, from \$8.23 billion in 2018 to \$13.61 billion in 2026. Quartz is one of the most diverse minerals on the planet, and its many colours result in a wide range of gemstones. Quartz is predicted to fuel global market expansion as it becomes more widely employed in various end-user industries. The quartz market's expansion is being stifled by its high cost.





The growing use of quartz as a surface and tile is likely to propel the global market forward. In the quartz market study, high purity quartz is expected to be the fastest expanding segment. The global Quartz Slabs market is predicted to increase at a CAGR of 4.9 percent from 2022 to 2026, from a value of 10600 million USD in 2020 to 14880 million USD by the end of 2026. Asia Pacific accounted for the greatest portion of the worldwide market. Asia-Pacific is predicted to have the greatest growth in the near future due to increased infrastructural building activities and more consumer spending on visually upgraded designs. The implementation of various engineered materials as well as architectural advanced technologies in North America is expected to drive significant market expansion.





**After Asia Pacific and North** America, Europe has a significant market share. The market in the region has grown as a result of increasing application in the construction industry and greater commercialisation. The market for quartz slab in Latin America, the Middle East, and Africa has grown as a result of leading manufacturers' investments and the building industry's positive expansion.

# PROJECT ATA GLANCE



COST	OF PROJECT		MEANS OF FINANCE				
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site Development Exp.	0.00	300.00	300.00	Capital	0.00	788.57	788.57
Buildings	0.00	616.00	616.00	Share Premium	0.00	0.00	0.00
Plant & Machineries	0.00	1655.58	1655.58	Other Type Share Capital	0.00	0.00	0.00
Motor Vehicles	0.00	18.00	18.00	Reserves & Surplus	0.00	0.00	0.00
Office Automation Equipments	0.00	157.00	157.00	Cash Subsidy	0.00	0.00	0.00
Technical Knowhow Fees & Exp.	0.00	50.00	50.00	Internal Cash Accruals	0.00	0.00	0.00
				Long/Medium Term			
Franchise & Other Deposits	0.00	0.00	0.00	Borrowings	0.00	2365.71	2365.71
Preliminary& Pre-operative Exp	0.00	10.00	10.00	Debentures / Bonds	0.00	0.00	0.00
Provision for Contingencies	0.00	163.06	163.06	Unsecured Loans/Deposits	0.00	0.00	0.00
Margin Money - Working Capital	0.00	184.65	184.65				
TOTAL	0.00	3154.29	3154.29	TOTAL	0.00	3154.29	3154.29

Year	Annu	alised	Book Value	Debt	Dividend	Retained Earnings						Payout	Probable Market Price	P/E Ratio	Yield Price/ Book Value
	EPS CEPS Per Share		Per Der Share				No.of Times								
	EPS	CEPS	Pers	Snare	Share	Per S	Per Share			Times					
	•	×	×	•	•	%	`	%	x		%				
1-2	5.82	10.32	15.82	24.00	0.00	100.00	5.82	0.00	5.82	1.00	0.00				
2-3	8.44	12.32	24.26	18.00	0.00	100.00	8.44	0.00	8.44	1.00	0.00				
3-4	11.06	14.41	35.32	12.00	0.00	100.00	11.06	0.00	11.06	1.00	0.00				
4-5	13.64	16.54	48.96	6.00	0.00	100.00	13.64	0.00	13.64	1.00	0.00				
5-6	16.16	18.67	65.11	0.00	0.00	100.00	16.16	0.00	16.16	1.00	0.00				
5.5		20107		0.00	0.00	100.00		0.00		1.00	0.00				

Year		D. S. C. R.		Debt / - Deposits Debt	Equity as- Equity	Total Net Worth	Return on Net Worth	Profitability Ratio					Assets Turnover Ratio	Current Ratio
	Individual	Cumulative	Overall					GPM	PBT	PAT	Net Contribu tion	P/V Ratio		
	(Number of times)		(Number of times)		%	%	%	%	%		%			
Initial				3.00	3.00									
1-2	1.49	1.49		1.52	1.52	2.02		18.54%	12.24%	9.03%	2549.70	50.14%	1.36	1.05
2-3	1.77	1.63		0.74	0.74	1.12		21.55%	16.69%	11.22%	2795.81	47.13%	1.48	1.46
3-4	2.11	1.78	2.12	0.34	0.34	0.64		23.60%	19.84%	12.86%	3190.95	47.06%	1.50	1.93
4-5	2.51	1.94		0.12	0.12	0.36		25.01%	22.11%	14.10%	3586.10	47.02%	1.46	2.46
5-6		2.12		0.00	0.00	0.20		25.99%	23.76%					4.43

B	EP	

BEP - Maximum Utilisation Year	5
Cash BEP (% of Installed Capacity)	43.69%
Total BEP (% of Installed Capacity)	48.67%
IRR, PAYBACK and FACR	
Internal Rate of Return ( In %age )	27.36%
Payback Period of the Project is (In Years)	2 Years 3 Months
Fixed Assets Coverage Ratio ( No. of times )	5.019

Major Queries/Questions Answered in Business Plan

- 1. What is Quartz Slabs Manufacturing industry?
- 2. How has the Quartz Slabs Manufacturing industry performed so far and how will it perform in the coming years ?
- 3. What is the Business Feasibility Study of Quartz Slabs Manufacturing Plant ?
- 4. What are the requirements of Working Capital for setting up Quartz Slabs Manufacturing plant ?



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- 5. What is the structure of the Quartz Slabs Manufacturing Business and who are the key/major players ?
- 6. What is the total Startup Cost for setting up Quartz Slabs Manufacturing Business?
- 7. What are the operating costs for setting up Quartz Slabs Manufacturing plant ?
- 8. What are the machinery and equipment requirements for setting up Quartz Slabs Manufacturing plant ?



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- **9.** Who are the Suppliers and Manufacturers of Plant & Machinery for setting up Quartz Slabs Manufacturing plant ?
- **10.** What are the requirements of raw material for setting up Quartz Slabs Manufacturing plant ?
- 11. Who are the Suppliers and Manufacturers of Raw materials for setting up Quartz Slabs Manufacturing Business?
- 12. What is the Manufacturing Process of Quartz Slabs?



- 13. What is the total size of land required for setting up Quartz Slabs Manufacturing plant ?
- 14. What will be the income and expenditures for Quartz Slabs Manufacturing Business?
- 15. What are the Projected Balance Sheets of Quartz Slabs Manufacturing plant ?
- 16. What are the requirement of utilities and overheads for setting up Quartz Slabs Manufacturing plant?
- 17. What is the Built up Area Requirement and cost for setting up Quartz Slabs Manufacturing Business?





- 18. What are the Personnel (Manpower) Requirements for setting up Quartz Slabs Manufacturing Business?
- **19.** What are Statistics of Import & Export for Quartz Slabs?
- **20.** What is the time required to break-even of Quartz Slabs Manufacturing Business?
- **21.What is the Break-Even Analysis of Quartz Slabs Manufacturing plant?**
- 22.What are the Project financials of Quartz Slabs Manufacturing Business?



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23. What are the Profitability Ratios of Quartz Slabs Manufacturing Business?

24. What is the Sensitivity Analysis-Price/Volume of Quartz Slabs Manufacturing plant?

**25.** What are the Projected Pay-Back Period and IRR of Quartz Slabs Manufacturing plant?

26. What is the Process Flow Sheet Diagram of Quartz Slabs Manufacturing Business?



**27.** What are the Market Opportunities for setting up Quartz Slabs Manufacturing plant?

28. What is the Market Study and Assessment for setting up Quartz Slabs Manufacturing Business?

29. What is the Plant Layout for setting up Quartz Slabs Manufacturing Business?







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2. IS 13054~Quartzite/quartz for the Production of Ferroalloys

3. IS 1130~Marble (Blocks, Slabs and Tiles)

4. IS: 14223 (Part 1): 1995 – Polished Building Stones – Specification Part 1 Granite

5. IS 3316 (1974): Structural Granite [CED 6: Stones]

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- ✓ The Business Plan helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas
   like industry size, market potential of the product and reasons
   for investing in the product
- ✓ This report provides vital information on the product like it's characteristics and segmentation
- $\checkmark$  This report helps you market and place the product correctly

by identifying the target customer group of the product

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- ✓ This Business Plan helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials
- ✓ The Business Plan provides a glimpse of government regulations applicable on the industry
- $\checkmark$  The report provides forecasts of key parameters which helps
  - anticipate the industry performance and make sound business

decisions





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And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

The Business Plan covers all aspect of business, from analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule,





Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank. We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in India along with its business prospects.....Read more



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### What do we offer?



- Selection of Right Business Ideas For You (Project Identification)
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- We have two decades long experience in project consultancy and market research field
- We empower our customers with the prerequisite know-how to take sound business decisions
- We help catalyze business growth by providing distinctive and profound market analysis
- We serve a wide array of customers , from individual entrepreneurs to Corporations and Foreign Investors
- We use authentic & reliable sources to ensure business precision



#### Who do we Serve?

- Public-sector Companies
- Corporates
- Government Undertakings
- Individual Entrepreneurs
- o NRI's
- Foreign Investors
- Non-profit Organizations, NBFC's
- Educational Institutions
- Embassies & Consulates
- Consultancies
- Industry / trade associations







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#### **Sectors We Cover**



- Ayurvedic And Herbal Medicines, Herbal Cosmetics
- Alcoholic And Non Alcoholic Beverages, Drinks
- o Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin
- Activated Carbon & Activated Charcoal
- o Aluminium And Aluminium Extrusion Profiles & Sections,
- $\circ$   $\,$  Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- o Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling
- $\circ$   $\,$  Bamboo And Cane Based Projects  $\,$
- o Building Materials And Construction Projects
- Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- Confectionery, Bakery/Baking And Other Food
- $\circ$  Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- $\circ$  Coal & Coal Byproduct
- Copper & Copper Based Projects

Sectors We Cover Cont...



- Dairy/Milk Processing
- o Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- Electrical, Electronic And Computer based Projects
- $\circ$   $\,$  Essential Oils, Oils & Fats And Allied  $\,$
- $\circ$  Engineering Goods
- $\circ$   $\,$  Fibre Glass & Float Glass  $\,$
- $\circ$   $\,$  Fast Moving Consumer Goods
- Food, Bakery, Agro Processing
- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- o Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitability Projects
- Hospital Based Projects
- o Herbal Based Projects
- o Inks, Stationery And Export Industries
- Infrastructure Projects
- $\circ$  Jute & Jute Based Products

#### Sectors We Cover cont...

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- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- o Organic Farming, Neem Products Etc.
- o Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- Plantations, Farming And Cultivations
- o Plastic Film, Plastic Waste And Plastic Compounds
- Plastic, PVC, PET, HDPE, LDPE Etc.

Sectors We Cover Cont...



- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- $\circ$  Rubber And Rubber Products
- o Soaps And Detergents
- Stationary Products
- $\circ$   $\,$  Spices And Snacks Food  $\,$
- Steel & Steel Products
- o Textile Auxiliary And Chemicals
- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable





- To get a detailed scenario of the industry along with its structure and classification
- To provide a comprehensive analysis of the industry by covering aspects like:
  - Growth drivers of the industry
  - Latest market trends
  - Insights on regulatory framework
  - SWOT Analysis
  - Demand-Supply Situation
  - Foreign Trade
  - Porters 5 Forces Analysis
- To provide forecasts of key parameters which helps to anticipate the industry performance
- To help chart growth trajectory of a business by detailing the factors that affect the industry growth
- To help an entrepreneur/manager in keeping abreast with the changes in the industry
- To evaluate the competitive landscape of the industry by detailing:
  - Key players with their market shares
  - Financial comparison of present players



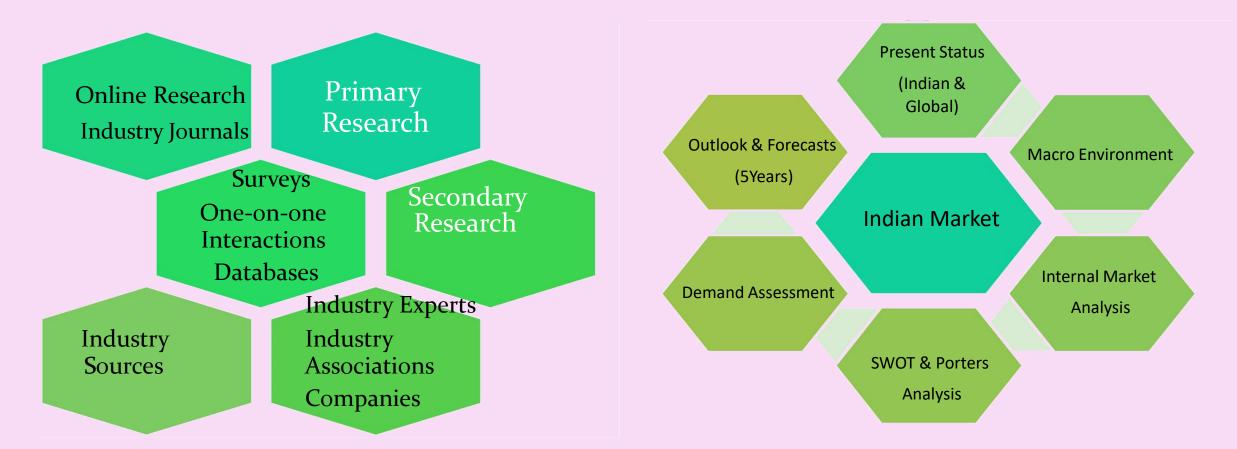


- Venturist/Capitalists
- Entrepreneur/Companies
- Industry Researchers
- Investment Funds
- Foreign Investors, NRI's
- Project Consultants/Chartered Accountants
- Banks
- Corporates

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Our research team comprises of experts from various financial fields:
MBA's
Industry Researchers
Financial Planners

 $\infty$ Research veterans with decades of experience







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